

OSWALD WILLIAMS

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PROFILE:

- Basic computer proficiency.
- Digital Film Certificate, issued by Boston University.
- Excellent eye for detail.
- Independent producer Film / TV
- Certified editor
- Certified NEWTEK Tricaster (Technical Director)

EXPERIENCE:

Cash inc films New York, NY

Sales Representative / co-owner

2013-present

- Provided direct customer services by informing them of products and services
- Identified sales opportunities and followed up on existing accounts for business development
- Made cold calls to prospective clients and informed them about new products and deals
- Conducted market research to identify trends and managed sales activities accordingly
- Met individual and company sales targets
- Promoted new products to walk-in customers and record orders

Pentloft Studios

New York, NY

Set Photographer/Online Marketing

2015

- Adjusted apertures, shutter speeds, and camera focus based on a combination of factors such as lighting, field depth, subject motion, film type, and film speed.
- Created artificial light, using flashes and reflectors during cooking show. Determined desired images and picture composition; and select and adjusted subjects, equipment, and lighting to achieve desired effects.
- Enhanced, retouched, and resized photographs and negatives, using airbrushing and other techniques.
- Selected and assembled equipment and required background properties, according to subjects and materials. .
- Consulted with clients or advertising staff, and study assignments to determine project goals, locations, and equipment needs.
- Filmed and edited advertisements for the show.

EDUCATION:

Benedict College

Columbia, SC

BA

2001

Boston University

Certificate - Digital Film 2012

Montgomery Blair High School

Silver Springs, MD

High School Diploma

1997