

Senator Joseph J. Carraro

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QUALIFICATIONS SUMMARY

Proven leader in political, financial, education, and business environments dedicated to the perseverance to excellence and preparing future leaders for professional achievements.

- ▶ **Professional Resolution :** A Dedicated political and business professional with over 25 years of experience advising companies and countries; consulting with business executives and political leaders; influencing policy and providing a learning environment allowing for those he leads, those he serves, and those who depend upon him, the experience of achieving a better life.
- ▶ **Communication:** A Skilled communicator with expertise delivering purposeful and entertaining speeches and lectures; writing and directing screenplays, and stage plays; and an informed and insightful TV/radio guest/commentator specializing in politics and business issues and solutions.
- ▶ **Business Consulting:** A Confident business leader with experience owning a public relations firm, being a stockbroker, financial analyst, restaurant owner, working on Wall Street and delivering pizzas to Main Street, understanding the value of small business, and the influence of big business, with an expansive scope in business initiation, and the creativity to provide for accomplishments out of reach of many who have not walked the walk.
- ▶ **Teaching:** Successful instructor of Organizational Management, Human Behavior, Professional Ethics, Marketing and Business strategy. Dedicated to fostering student classroom success through application of evidence-based teaching practices and practicalities of hands-on experience—bringing theories to practice and academics to living involvement.
- ▶ **Key Strengths:** Possessing the enjoyment of challenge; the diverse background able to translate professional experience to new settings, and the desire to help others succeed, provides the drive to deliver the leadership that others can trust and rely upon.

EDUCATIONAL BACKGROUND

Bachelor of Arts in Political Science and English

UNIVERSITY OF NEW MEXICO, Albuquerque, New Mexico

Financial Studies

NEW YORK INSTITUTE OF FINANCE, New York City, New York

Master of Business Administration

R.O. ANDERSON SCHOOL OF BUSINESS, UNIVERSITY OF NEW MEXICO, Albuquerque, New Mexico

Post/Masters of Management – coursework for PhD

R.O. ANDERSON SCHOOL OF BUSINESS, UNIVERSITY OF NEW MEXICO, Albuquerque, New Mexico

Doctor of Philosophy in Human Resources

LA CROSSE SCHOOL OF BUSINESS, La Crosse, Wisconsin

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PROFESSIONAL EXPERIENCE

INTERNATIONAL BUSINESS CONSULTING SERVICES, New York City, New York

CONSULTANT (1995 – Present)

Consulted with Business entities, Countries and Individuals in problem-solving ventures to create and improve upon the quantity and quality return of investments of resources and human capital including unique “out of box” public relations solutions, generated by successful varied challenges and networking experienced, along with the capability to work within the constraints of government while projecting the benefits to those who the government serves.

Selected Contributions:

Venezuela: Promoted shared cultural and energy interests between them and the United States while assisting in catastrophic disaster.

- Mexico: Examined government losses to illegal gaming and advised office of President Fox possibilities of limiting gaming to resorts under government control.
- India: Examined previous efforts to clean and stabilize the Ganges River with analysis of past efforts and relevant cultural and religious complications.
- Bhutan: As first elected official invited to visit, I advised on proposals to create formalized closer relationships with the United States.

THEATRE, New York City, New York

PLAYWRIGHT (2015—Present)

With play *Conversations With An Average Joe* able to incorporate all involvements and experiences into providing knowledge based entertainment, to show audiences that by working together we can improve all our lives by doing what's right and not just what's easy.

- <http://www.broadwayworld.com/off-broadway/article/Senator-Joseph-Carraros-CONVERSATIONS-WITH-AN-AVERAGE-JOE-Heads-Off-Broadway-20160902>

NEW MEXICO STATE LEGISLATURE, Santa Fe, New Mexico

NEW MEXICO STATE SENATOR (1985 – 2009)

Retired as an Independent Senator combining federal and international concerns with the responsibilities and trust that constituents bestowed to become their voice championing their causes, especially for the disadvantaged and disabled, as well as being Chairman of a Multi-Billion dollar Investment Oversight Committee overseeing investment and distribution of \$16B in appropriated funds and founding of Project Share, a private homeless feeding program.

Selected Contributions:

- Executive member of National Energy Council—helping establish national energy policy. Canadian oil sands, Alaskan pipeline, drilling/research in South America, OPEC and international energy minister’s meetings, US traditional and alternative energy production and distribution.
- Building the bridge that could never get built, a NHI Cancer Center for treatment close to home, improving educational and healthcare opportunities, while advocating for those with disabilities.
- Member of Select Committee to develop Department of Homeland Security just after 9-11.
- Spoke to, for and against government policies that affected the lives and futures of all those represented individually, and as a state and country, the last years as a registered Independent.
- Chairman Trade and Transportation Committee of National Council of State Governments.
- Presenting federal and national concerns and solutions as ranking member in state government associations visiting every state as Chairman of national committees with expertise in the state issues of finance, education, energy, water, transportation, infrastructure, and government.

UNIVERSITY OF PHOENIX, Albuquerque, Los Alamos, Santa Teresa, New Mexico

PROFESSOR (1995 – 1998)

Taking experiences and education and translating knowledge into classroom instruction of Organizational and Human Behavior and Professional Ethics the last two required courses of MBA program in graduate school to business leaders and scientists, while Implementing evidence-based teaching practices to encourage student-led discussion, peer-to-peer learning, and problem-based expectations in all the courses I was fortunate enough to teach. Due to service to State as Senator was prohibited from employment at state universities.

Selected Contributions:

Los Alamos National Laboratory scientists seeking an MBA to become managers at Lab were coaxed to communicate in a tremendous learning environment combining the rare mix of ethical and behavioral considerations of both scientific and business outcomes to establish objectives.

At Santa Teresa campus American managers at the Maquiladora facilities in Mexico came across the Mexican border seeking an MBA to improve performances in a culture where the goal of their NAFTA venture sometimes put ethical considerations at odds with the behavioral tools used to enhance motivation.

Achieved an excellent rating from student evaluations with some problem-solving communications continuing beyond course completion.

NOTABLE ACHEIEVEMENTS AND RECOGNITIONS

- Army Vietnam-era Veteran
- “National Outstanding Legislator of the Year” Award
- “Small Businessman of the Year” Albuquerque Chamber of Commerce
- “White Hat Award” for work with Developmental Disabilities
- Bronzed dedication for building the University of New Mexico Cancer Center
- Past President Executive Management Association of New Mexico
- Founder of “Project Share” Homeless Feeding Project
- Association of Commerce and Industry “Business Star Award”
- “Katrina” Resolution and Commendation from the Louisiana Legislature.

VALUE OF RELATIONSHIPS

VENEZUELA:

In 1999 Carraro singularly headed the US response to the [Venezuelan Medical Recovery and Disaster Relief](#) effort during the [Vargas tragedy](#) in which a reported 40,000 people were killed bringing in doctors and medical personnel, and supplies.

“A disaster relief team from the United States headed up by [New Mexico Senator Joseph Carraro](#) arrived with a medical team and supplies to assess the damage and help those who were displaced. Contact was made with Los Alamos Laboratory in New Mexico to determine any radioactive activity included in the debris field. Water purification and sleeping units were provided.” Wieczorek GF, Larsen MC, Eaton LS, Morgan BA, Blair JL (2 December 2002). U.S. Geological Survey.

Carraro then received bi-partisan recommendation to be US [Ambassador to Venezuela](#).

KATRINA:

During the aftermath of Hurricane Katrina in 2005, Senator Carraro was tasked with getting gasoline needed to run the generators controlling locks and pumps in New Orleans, which was immediately sent by tanker from President Chavez of Venezuela along with a cargo plane filled with supplies including water purification and sleeping units. Carraro then mopped floors in the emergency trauma center, and eventually being placed in charge of the psychiatric triage in Baton Rouge assisting desperate survivors and first responders. He was then singled out by the Louisiana Legislature in the passing of a resolution in his honor for his response and contribution to those in desperate need.

